



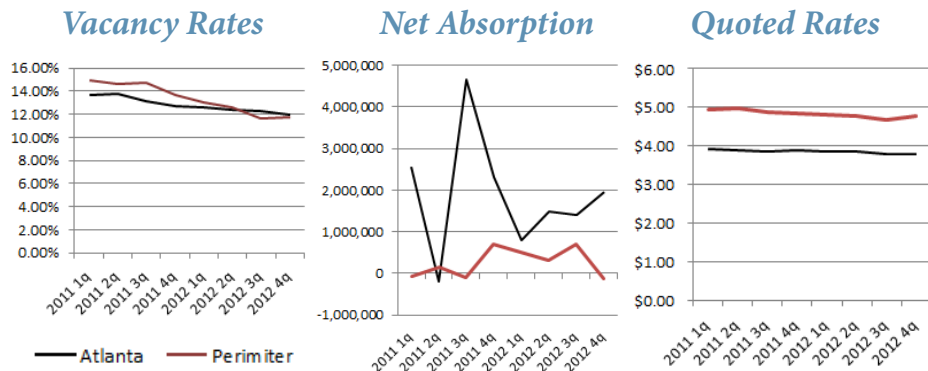
Northwest Submarket (Industrial)

	4Q 2010	4Q 2011	4Q 2012
Vacancy	—	↓	↓
Net Absorption	↓	↑	↓
Construction	—	—	—
Rental Rate	↓	↓	↓

2012 Year End Totals

	Northwest Office Submarket	Overall Atlanta
Buildings	2,292	15,614
RBA	70,929,643 SF	646,684,276 SF
Vacancy %	11.80%	12.00%
Absorption	(140,345 SF)	(5,655,007 SF)
Rates	\$4.77	\$3.80

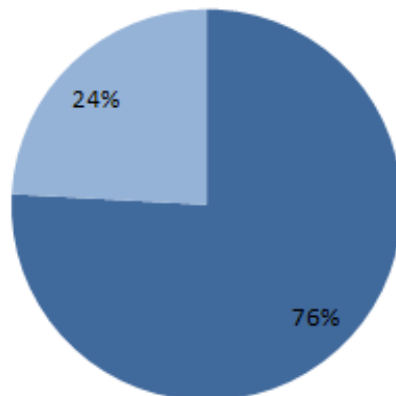
2 Year Comparison Graphs



Largest Leases of 2012

	1Q 2012	4190 Jiles Road	202,120 SF
Fabric.com			
Anderson Investment Management	2Q 2012	189 Etowah Industrial Ct	98,000 SF

Absorption Stats



Percentage of Overall Atlanta Absorption

- Other Submarkets (4,290,353 SF)
 - Northwest Submarket (1,364,654 SF)
- Total Atlanta (5,655,007 SF)

